



CORPORATE UPDATE

September 2024

Listed & traded on the Indonesia Stock Exchange (IDX)

IDX Ticker Code: **BHIT**

PT MNC ASIA HOLDING TBK www.mncgroup.com



Success is not free, you have to fight for it.

-Hary Tanoesoedibjo

ENERGY

Total Area



MEDIA & ENTERTAINMENT



iNews Media Group

Linear Free/Pay Channels

sportstars3

IDX

iNews

sportstars2

FTA Group Free-to-Air TV RCT MNCT **GTV** Entertainment FTA focusing on family audience AVOD Superapps (Extension of FTA) RCTI

Portal & Apps

okezone =

MIDX

iNews.id

SIND PNEWS.com



Okezonetv



SIND PNEWSTV

sportstars4





FINANCIAL SERVICES





ENTERTAINMENT HOSPITALITY



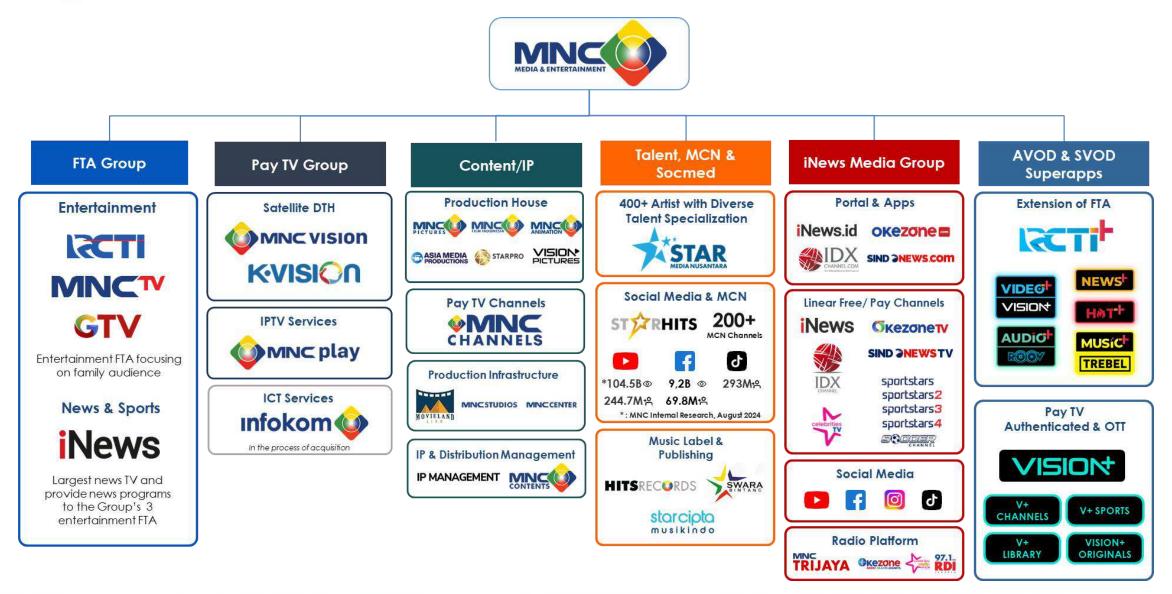








The Largest Integrated Media Company in Southeast Asia

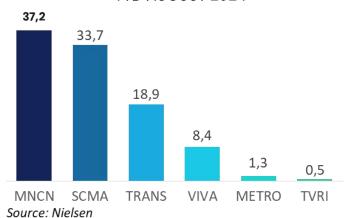




MNCN FTA Performance

AUDIENCE SHARE

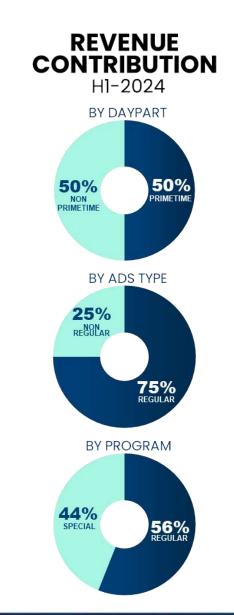
All Time | FTA TV ALL GROUP YTD AUGUST 2024



CONTENT PRODUCTION

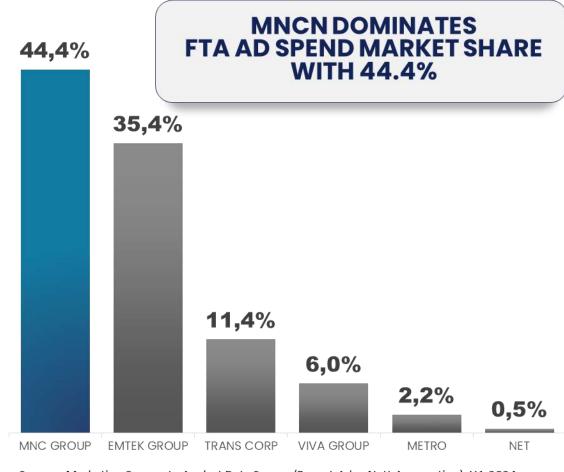






AD SPEND SHARE BY MEDIA GROUP

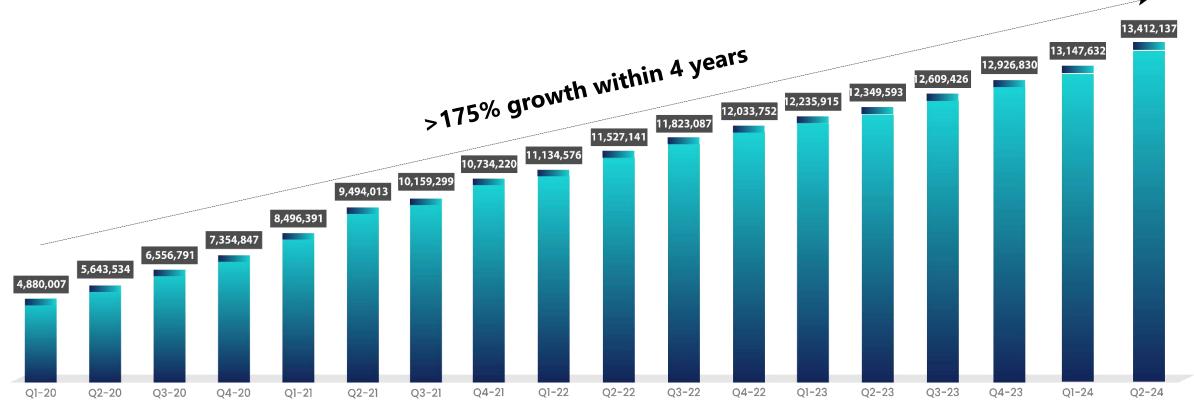
H1-2024



Source : Marketing Corporate Analyst Data Source (Report Adex Nett Assumption), H1-2024



Subscribers Growth | DTH & IPTV



Source: Company Data









PT MNC Digital Entertainment Tbk





Production Infrastructure

MOVIELAND

MNCSTUDIOS MNCCENTER









Content & Production Market Share

THE BIGGEST CONTENT PRODUCER & IP OWNER FOR DIGITAL & NON DIGITAL PLATFORM

70,000+
ARTICLES MONTHLY

500-700
DAILY SOCIAL MEDIA UPLOADS

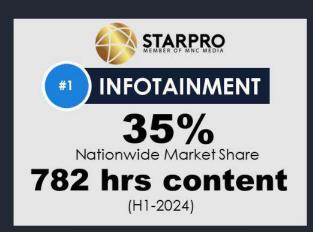
300,000 + HRS DIGITAL CONTENT LIBRARY

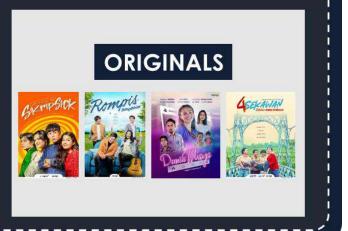














Movieland: The Most Integrated and One Stop Studios





Project Phase 1

Phase 1A - 6 Backlots

- Rumah Menteng
- Townhouse
- Convenience Store
- Elite A
- Café & Resto

100%

Phase 1 B - 4 Backlots

- Conventional House
- Townhouse

100%

Phase 1C – 4 Backlots

- Elite B & Elite C
- Mosque & Church

87.4%

COMPLETED BACKLOTS

Several construction in Movieland have been

completed and are currently being used for filming

TV series and advertisements. With Movieland. film and TV series production becomes more

efficient at all stages, from pre-production to post-

production. Everything is integrated in one

The following production activities that have been conducted at Movieland: Cinta Berakhir Bahagia (On Going Production), Cinta Alesha, Jangan

Bercerai Bunda, Takut Nggak Sih, Kesetiaan Janji

Cinta, Mahligai Untuk Cinta, 20 judul FTV

Current construction progress on the total area is

estimated to have reached around 70%

controlled working environment.

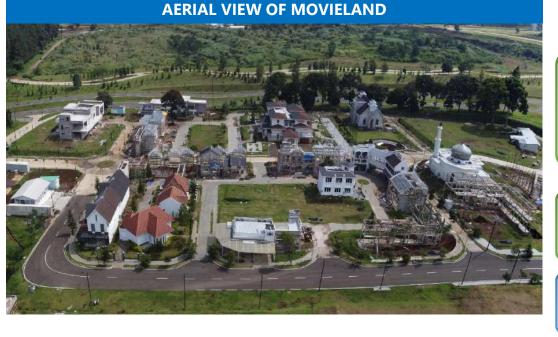


Ramadan & TVC MNC Life

CAFÉ BACKLOT







IN THE PROCESS OF DEVELOPMENT













KIOS

Phase 1D - 6 Backlots

- Hospital & Police Station
- School & Shophouses
 - **Public Facilities**

50.3%

Phase 1 E - 8 Façades

- Conventional House
- Convenience Store & Kios
- Shophouses, Café & Resto
- Townhouse

Elite House D

71.2%

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Talent Management & Social Media

HIGHLIGHTED























TALENTS











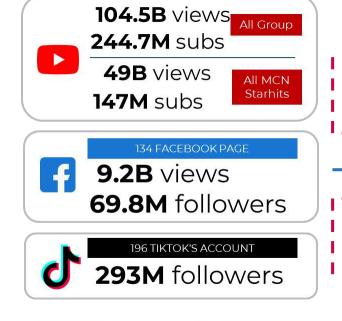
Leading Indonesian Music Labels





SOCIAL MEDIA CONTRIBUTION

Source: MNC Internal Research - August 2024



- Revenue share model
- Generate 1.5 2 billion views/month
- Operate as a multi-channel network, allowing monetization of third party content creators
- Utilizing the group's huge content library to generate traffic and at the same time promote the content itself



RCTI+ New Content Structure

Free Service (AVOD)



















Paid Service (SVOD)











Premium SVOD: Vision+

25.5M Registered Users 40M + Monthly Active Users*

*As of 2024



VISION TV Anywhere, Anytime

Subscription Video on Demand (SVOD)

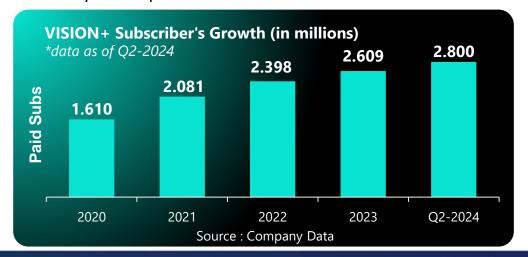
✓ Vision+ provides extensive original content, thousands hours of VOD, and hundreds of linear channels with catch up features, which are offered independently and through bundling with the packages offered by MNC Vision, K-Vision, and MNC Play.

Advertising Video on Demand (AVOD)

- ✓ Vision+ offers all of the Group's Pay TV subscribers for free viewing with ad support similar to the content packager they subscribe, providing room for upselling.
- ✓ Free users may upgrade to subscription with no ads if they wish to enjoy premium content, available in sachet pricing, starts from weekly, monthly, and annually subscription fee.

Future roadmap includes <u>∨ısıo</u>N⁺

to become a **SVOD** based **SUPER APP** by adding new engaging content category





The best way to predict the future is to create it.

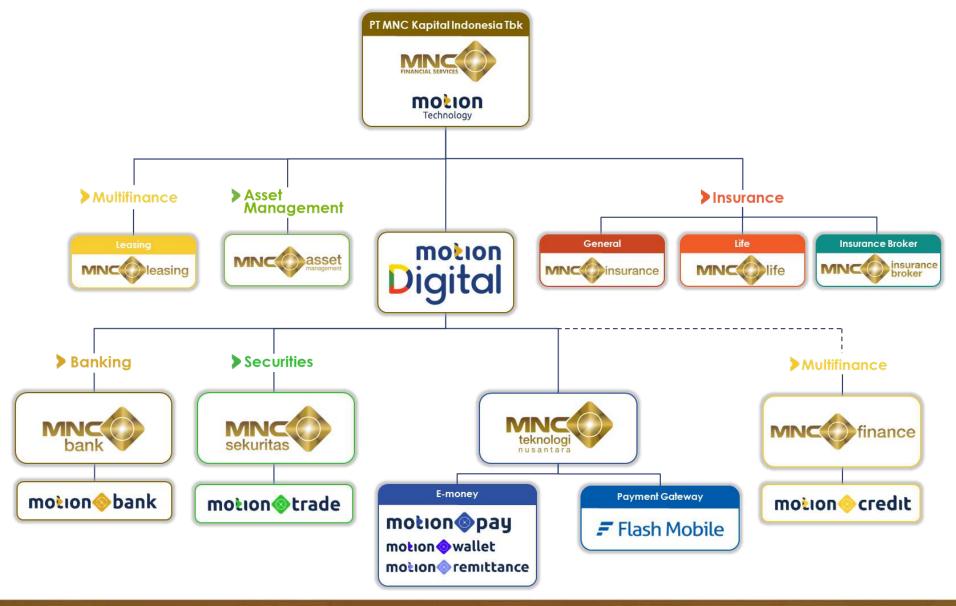
-Abraham Lincoln

FINANCIAL SERVICES





PT MNC Kapital Indonesia Tbk – MNC Financial Services







Motion Digital Corporate Structure - Post Consolidation



· Debit online

- · Bank as a Service
- Cardless Withdrawal
- Wealth management
- Lovalty program
- · Cross-border payment & remittance

Savings

Split bill

Super app

Partnerships



Upcoming Partnerships







MotionCredit Integration



· 34 Investment Managers · 91 Investment Galleries

· Administrator & Payment banks

Upcoming Partnerships

Partnerships



Partnerships







Upcoming Partnerships



- · Billers & in-app purchase
- Value add services
- · Paylater aggregator

Upcoming Developments

· Cross Border remittance and payment infrastructure for Group and External Digital

Partnerships





Upcoming Partnerships



bank bib



RedDoorz



MARKS A

finance

motion ocredit

Products

· Digital property refinancing service

· Direct integration with Indonesia

POS office as a fronting agent

Upcoming Developments

Partnerships

· MotionCredit as services in other

(more than 4.800 branches)

· Digital car refinancing service

Digital signature

digital platform



Harcourts Brighton Rolali.com

Upcoming Partnerships







SCUTO ALTIC

RedDoorz



Partnership Ecosystem



- White-labeling MotionPay e-Money and e-Wallet inside JMO SuperApp ecosystems (more than 30m social security users)
- Disbursement of social security benefits and claim payment through Motion Bank overseas Network
- in-Apps purchase billers & utility payments inside JMO SuperApp





- Co-Brand Credit Card with SuperApp KAI Access (with more than 20m user base)
- On-Line Motion Bank and Credit Card account opening
- MotionPay as preferred source of fund inside KAI Access SuperApp
- in-Apps purchase billers & utility payments inside KAI Access SuperApp

motion bank motion pay
Flash Mobile



- Co-Brand Credit Card with Citilink App (with more than 3.5m Active user base)
- · On-Line Motion Bank and Credit Card account opening
- MotionPay as preferred source of fund inside Citilink self-services App
- in-Apps purchase billers & utility payments inside Citilink self-services App

motion ⊚ bank motion ⊚ pay Flash Mobile



- MNC Insurance has won substantial contract of fleet insurance and buildings from Bluebird
- MotionPay proposing whitelabel e-Money, e-Wallet, Transfer and in App purchase
- MotionBank Banking as a Services integration with Bluebird Taxi reservation App ecosystem





- MotionBank as the first Digital Banking facilitating pension salary payment to Retired Government Employees (3M retirees)
- MotionBank provides digital lending with auto-deduction installment from retiree's payroll
- MotionTrade as an appointed investment platform for Taspen Life (a life insurance unit of Taspen)



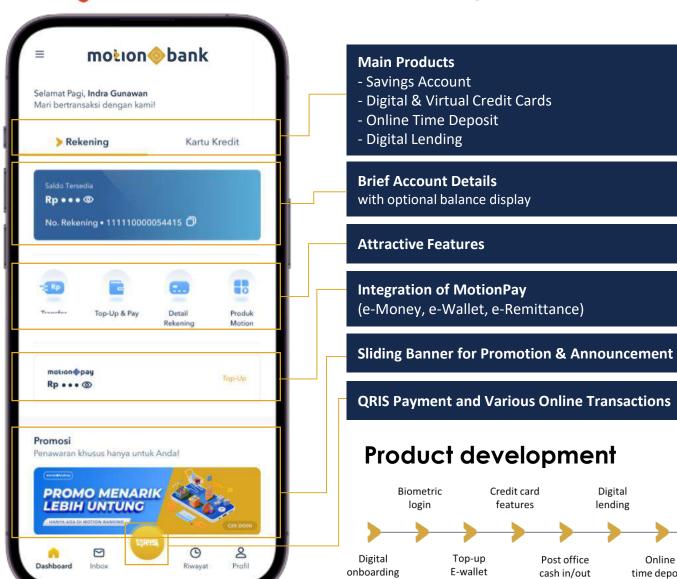


- State owned power company with more than 80m households, PLN developed super-app ecosystems PLN Mobile
- We recently proposed bundled services of white-labeling MotionPay, MotionBank, and MNC Group OTT platform Vision+, as an exclusive payment ecosystems for PLN Mobile









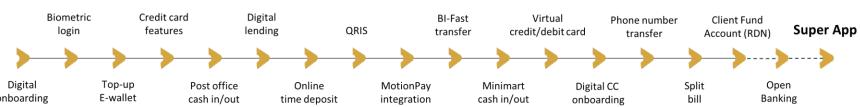
MotionBank is an integrated digital banking app, providing end to end banking services and attractive features.

UPCOMING FEATURES

- Online Debit
- Bank as a Service (BaaS)
- Cardless Cash Withdrawal
- QRIS Tuntas (Merchant)
- QR Cross Border
- RND Top-up
- Online FX
- Personal Financial Management



Product development





THE BEST ONLINE TRADING APP motion trade

MotionTrade by MNC Sekuritas has been one of the best and well-known online stock-trading platform since 2016.

STRONG POINTS



130 Points of Sales

The widest distribution network in Indonesia



up to **195** products

The most complete and innovative products and services



1 out of **16**

Securities houses with Sharia Online Trading System (SOTS) license



1 out of **10**

Securities houses with short-selling license



SERVICES

- MNC Capital Market
 - Retail
 - Branch
 - Online Trading
 - Mutual Funds
 - Institution & High Net Worth

MNC Fixed Income

₹ Financial Services

- MNC Merchant Bank
- MNC Research

DISTINCTIVE FEATURES









Auto Invest

Super Order

Online Account
Opening

One Time Pin Authentication









e-IPO

Daily MNC Research & Stock Recommendation

Advance Charting Tools

Voice Command

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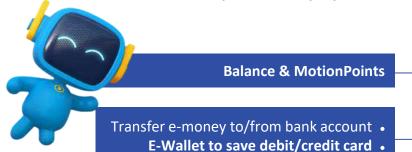


motionopay

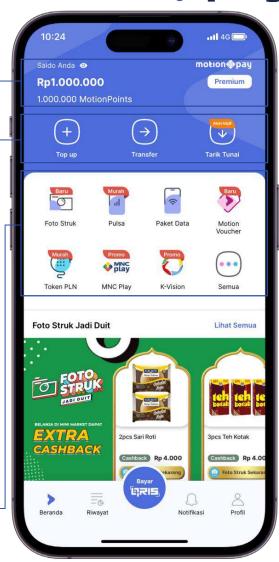
ESS

INTEGRATED CASHLESS PAYMENT SOLUTION

MotionPay is a digital payment platform including electronic money (MotionPay), electronic wallet (MotionWallet), and electronic funds transfer(MotionTransfer). MotionPay serves as the main payment instrument in MNC Group Ecosystem as well as mass products payment.



Mass Product Segment
MotionPay has partnerships with other •
mass service providers
Product Display •



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Seamless and Secure Transactions

Seamless customer journey and payment flow for safe transactions without any hassle



Easy Refunds

Easy and seamless refunds for failed transactions





E-money/digital currency (in IDR) that is QRIS-enabled (QR Indonesian Standard), for seamless online and offline transactions



MotionRemittance

Transfer money to/from MotionPay account and other Indonesian bank accounts (cash out)



MotionWallet

Transfer money to/from MotionPay account and other Indonesian bank accounts (cash out)



MotionPoints

Redeemable loyalty program and various special offers



MotionBills

Payment service for routine bill such as electricity, water, cellular phone, internet and others





Numerous digital vouchers, including Food & Beverage (F&B), fashion, entertainment, lifestyle, etc



Foto Struk

Offline shopping and "snap" the receipt to get instant cashback and be a part in activities with various prizes.





Financial Services

Flash Mobile focus on providing payment gateway services in Indonesia, with qualified certifications including:

- PCI DSS security certification
- Fund Transfer Certification between Banks & e-Money
- QRIS Payment Certification
- Electronic Transaction and System Operator (PSTE)
- Payment Gateway
- QRIS Enabler
- Invoicing for SMEs

- Transfer Services
- Billing Aggregator
- Value Added Services

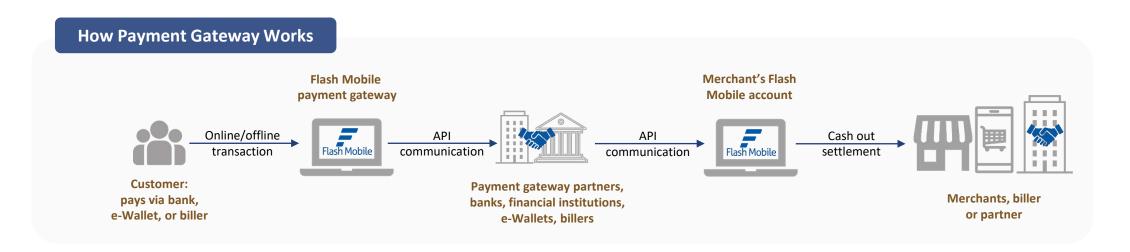
Payment Networks

CARDS VIRTUAL ACCOUNTS

RETAIL OUTLETS E-WALLET

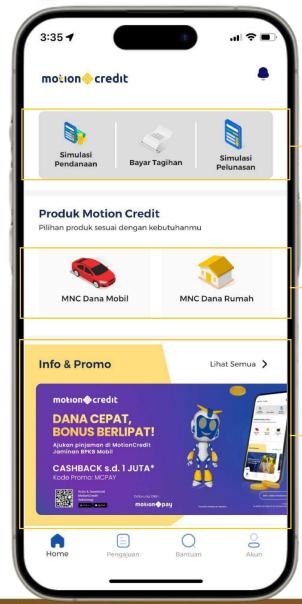
QRIS DIRECT DEBIT

PAYLATER/ CARDLESS









motion ocredit

DIGITAL LENDING MARKETPLACE

Brief Financing Simulation & Online Payment

Main Products

- MNC Dana Mobil
 Car refinancing through Al-based credit scoring and easy to use application
- MNC Dana Rumah
 House refinancing through flexible use of application

Sliding Banner for Promotion & Announcement

MotionCredit accommodates retail financing trends, fully digital end-to-end from user acquisition, administration, and collection, enhancing MNC Finance's reach to a broader market.

- Discover new experience of financing
- Friendly UI/UX
- Complete financial solutions
- > Flexible financing option
- AI-based credit scoring



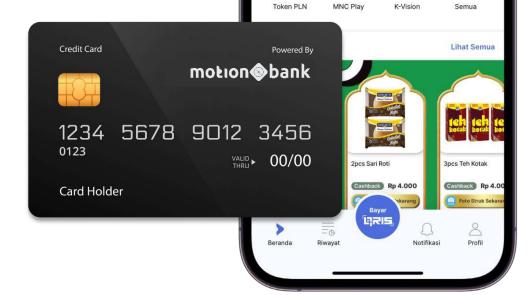


FINTECH CO-BRANDING SOLUTION

- Co-branding services for partners who want to create or develop fintech ecosystem
- Difficulties such as managing licenses, permits, and technology can be solved by co-branding cooperation

Powered by:





White-labeling

 (\rightarrow)

Paket Data

(+

Baru

Foto Struk

1.000.000 MotionPoints

•11 4G 🗔

motion@pay

V

Tarik Tunai

Baru

Motion

Voucher

...

Premium

Why Co-Branding?

- License
- Technology
- Resources

Products Offered for Partners

- E-Money
- Top-up, transfers, transactions, balance checking
- QRIS
- Loyalty points
- Credit card



Imagination is everything. It is the preview of life's coming attractions.

-Albert Einstein

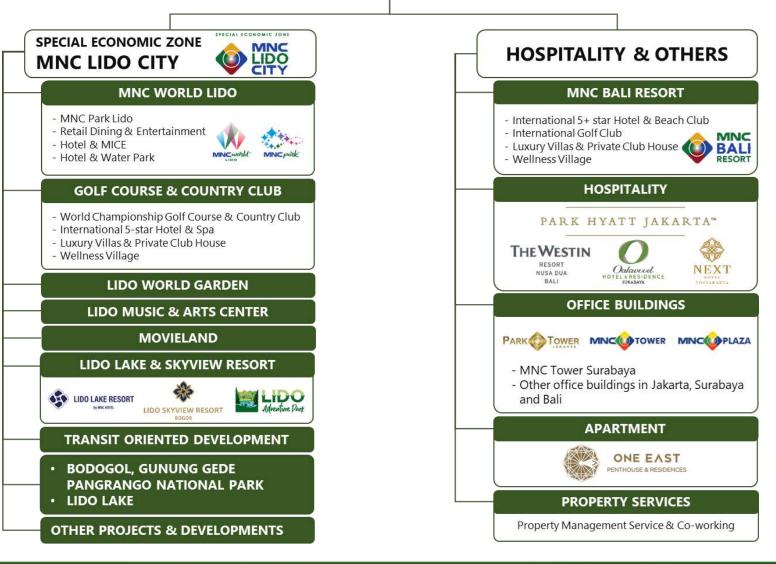


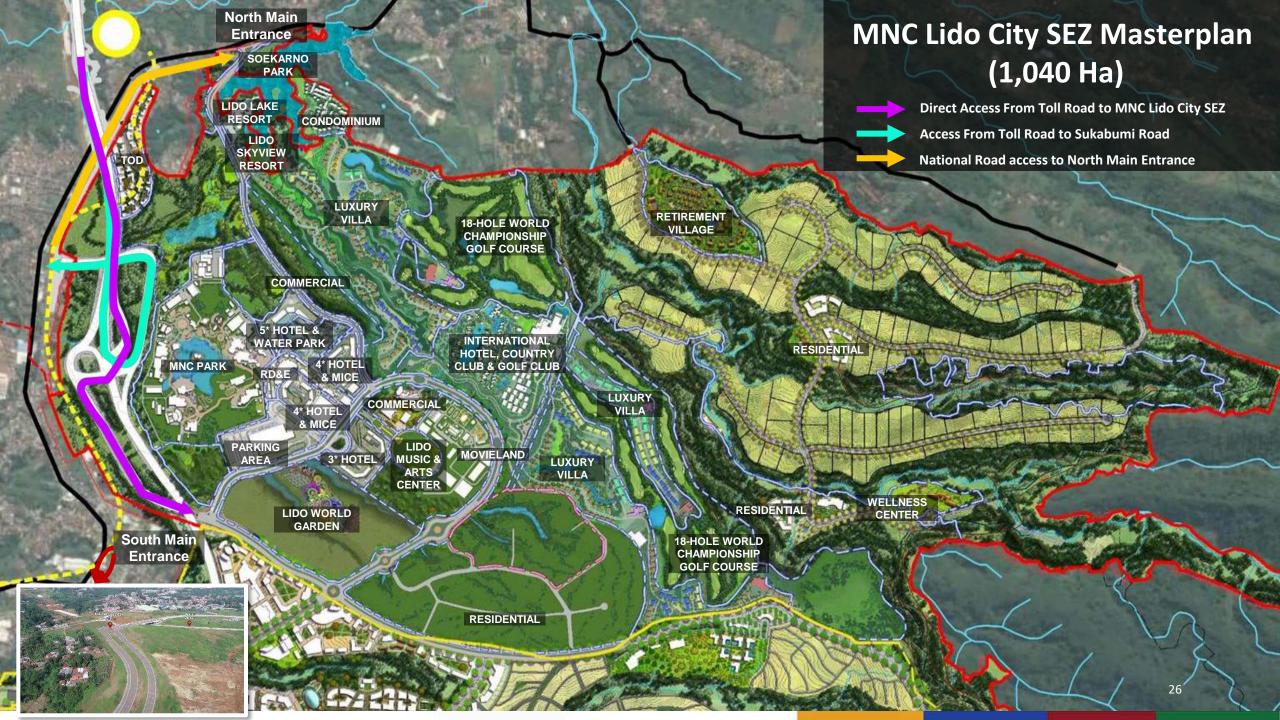


PT MNC Land Tbk

MNC Land is a leading Entertainment Hospitality company focussing on the development of its flagship project, namely MNC Lido City SEZ, as well as various projects in hospitality & other segments.

MNC Land develops world-class, gamechanger innovative projects that adopt global best practices to deliver exceptional experiences.









80 ha

- The best entertainment destination in Indonesia
- Presenting a world-class standard Theme Park
- Absorb a lot of manpower
- Increase the number of local and foreign tourists

MNC Park 49 ha

Retail, Dining, & Entertainment 6.5 ha

■ Hotel, Water Park, & MICE 24 ha











17 ha

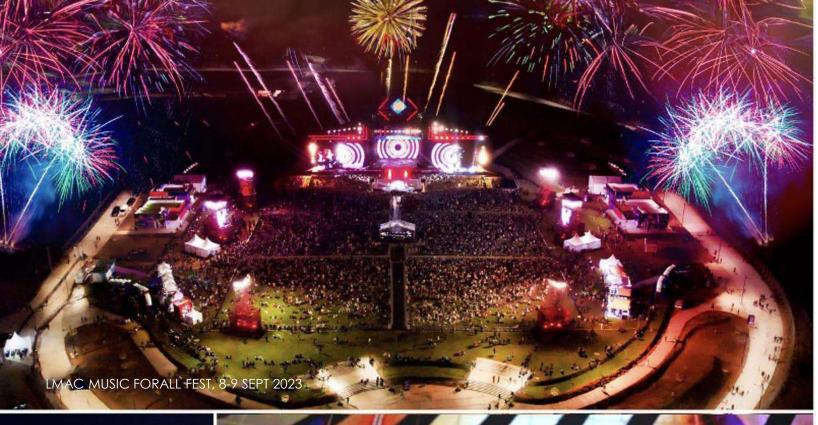
BEYOND A FAMILY EDUTAINMENT PARADISE

- Family educational tourism destination
- Presenting a variety of flora in Indonesia
- Also serves as a native plants nursery
- Historic architectural building
- Iconic landmarks from around the world
- 6 Theme Zones















- The biggest outdoor music & arts festival venue in Indonesia
- Supporting international & local music, arts, and culture industry
- Bringing local musicians and artists to the international scale stage
- Capacity up to 50,000 people; accommodate 4 events simultaneously
- With 80,000 tickets sold over 2 days, "LMAC MUSICFORALL FEST" emerged as one of the year's biggest concert events, while the "LMAC Super Hitz Fest 2024" drew over 43,000 festivalgoers in just a single day, marking its own massive success.





Integrated with Lido Adventure Park



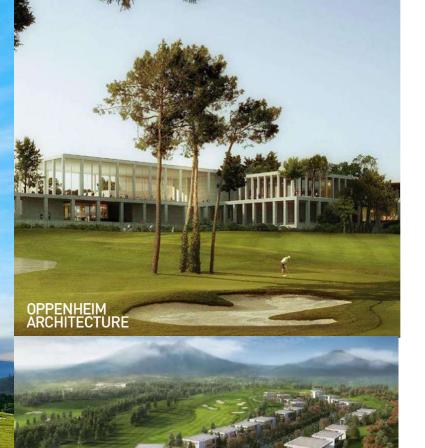
- 5-star hotel with panoramic view of Lake Lido, views of Mount Salak, Mount Gede, and Mount Pangrango
- 100 Rooms & Suites
- The most complete outbound destination by the Lido Lake
- Activities:
 - Lido Suspension Bridge throughout 200 meters
 - Flyingfox crosses Lake Lido
 - Kayaking
 - Sky Bike 200 meters long
 - Mini Zoo & Animal Feeding
 - High Rope
 - ATV











GOLF COURSE & COUNTRY CLUB

The sensation of playing golf among the clouds at an altitude of 600 meters above the sea level surrounded by Mount Salak, Mount Gede, and Mount Pangrango

- 18-Hole World Championship Golf Course designed 83 ha by Ernie Els
- Pro-Shop, VIP Suite, and High-End Restaurant with
 Outdoor Bar & Grill and MICE facilities
- Private Clubhouses
 21 luxury units located on the fairways side of the
 5 ha
 Golf Course with Mountain and Garden View options



- Private Clubhouses
- Golf Course



18-HOLE WORLD CHAMPIONSHIP GOLF COURSE



www.mncgroup.com





TRUMP INTERNATIONAL HOTEL

- 141 luxurious rooms and world-class facilities
- 24/7 lifestyle concierge and personalized services
- Signature restaurant & bar, fully equipped fitness center, 5-star meeting & conference facilities
- International standard Medi-Spa
- Beautiful views of 1.5 ha lake and panoramic views of the mountains of West Java



INTERNATIONAL RESORT & RESIDENCES

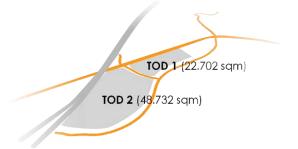
- An exclusive collection of 170 ultra-luxurious residences with cutting edge innovative design
- Surrounded by serene and stunning natural beauty
- Completed with impeccable services and facilities
- 181 units of 2 bedroom to 4 bedroom condominium with modern and minimalist architectural concept



TRANSIT

ORIENTED DEVELOPMENT

- Integrated transportation: Railway Stations& Bus Terminals
- Relocation of the Cigombong Railway Station into the MNC Lido City SEZ area
- Commercial area
- Modern concept residential



35

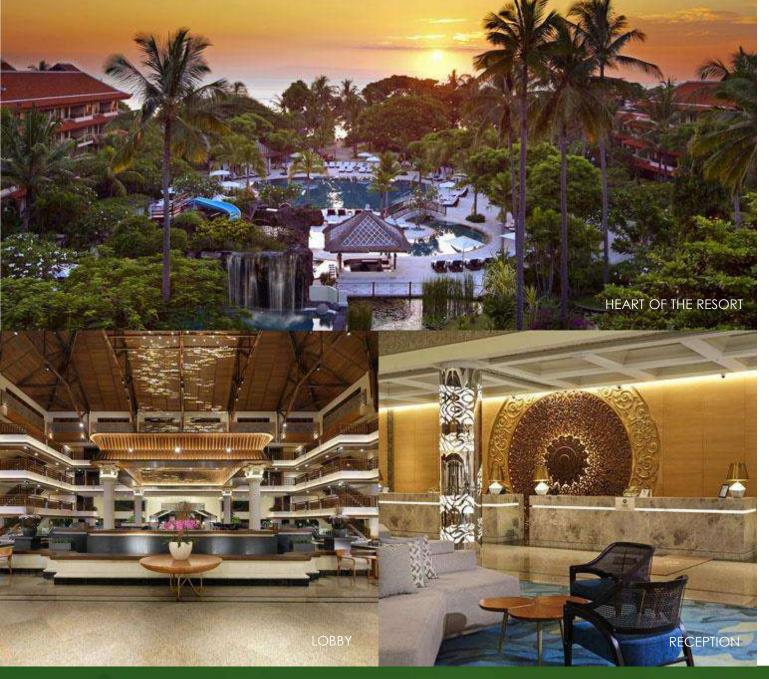


The largest and most integrated luxury resort development in Bali

- According to BPJT (Toll Road Regulatory Agency), there will be a new toll road connecting Kuta – Gilimanuk, with exit near the site
- Via the new toll road, Kuta Canggu Tanah Lot can be reached in 20 minutes







THE WESTIN

RESORT NUSA DUA BALI

- Location: ITDC complex in Nusa Dua area and approx. 13 km or 30 minutes away from Ngurah Rai International Airport.
- **5-star Hotel Resort** with total room keys of **433 rooms** with sizes ranging from 38 sqm to 171 sqm.
- Latest awards: Exquisite Awards Best Upscale Hotel and Best Dessert & Pastry 2022, Exquisite Awards Best Family Resort 2021, Holiday With Kids Best Luxury Resorts for Families 2021, Trip.com Member's Choice "Preferred Hotel" 2021, Luxury Spa Resort 2021 Continent Winner, Asia for Heavenly Spa by Westin, Agoda Customer Review Awards 2021, Booking.com Traveller Review Award 2021, TripAdvisor Traveler's Choice Awards 2021, Indonesia Care 2020 Certificate CHSE from the Indonesian Ministry of Tourism & Creative Economy.
- MICE facilities with a total area of -15,700 m², largest convention hall: 2,394 m² with capacity of up to 2,500 pax.
- Hosted Events: 2022 G20/B20 Bali Summit, BWF World Tour Finals 2021, Indonesia Open 2021, Indonesia Masters 2021, Indonesia Africa Infrastructure Dialogue 2019, IMF-World Bank Meeting 2018, APEC CEO Summit Indonesia 2013, and Miss World 2013.



PARK HYATT JAKARTA™

29,000 sqm

220

OFFICE SPACE

ROOM KEYS

- **Location**: MNC Center, Central Jakarta, very close to Governments' offices and embassies, CBD Jakarta and elite residential landmark of Menteng.
- Park Tower is a premium grade A mixed-use building. The 37-storey building consist of 29,000 sqm office spaces and Park Hyatt Jakarta.
- Coworking space
- Park Hyatt Jakarta is the first and the only Park Hyatt brand hotel in Indonesia. A Luxury Hotel with total of 220 room keys, ranging from 57 sqm to 300 sqm. Facilities including ballroom, meeting rooms, spa and fitness center as well as dining outlets. Latest awards: Best City Hotel Jakarta 2023 by TTG Travel Awards, Best Upscale Designed Hotel 2023 by Exquisite Awards.
- Park Hyatt Jakarta presented **The Royal Glasshouse** in 2023. The Royal Glasshouse is a unique and grand MICE venue with a spacious area of 1,650 m2 and capable to accommodate up to 1,400 people.









144 room keys

262 units

- Location: Kertajaya Indah, Surabaya, East Java
- **262 units** of luxury apartment, ranging from 78 sqm for 1 bedroom to 272 sqm penthouse unit
- **5-star Hotel** with total room keys of **144 rooms** with sizes ranging from 44 sqm to 110 sqm
- Managed by **Oakwood**, an award-winning and the largest serviced apartment operator in the world
- Latest awards: Surabaya Tourism Award 2022 for The Best Tourism Information Provider, Indonesia Care 2020 Certificate CHSE from the Indonesian Ministry of Tourism & Creative Economy, Real-estate Creative Awards 2019, 5-Star Hotel Certification 2019
- Supporting facilities: sky lounge, kids room, skypool, private cinema and fitness center
- **Event Space**: **Grand Ballroom** with total capacity of up to 500 pax



OFFICE SPACE

Total Gross 430,000 m²

346,600 m²

Including:

5,800 m² Co-working Space (both offices and hospitality)

Note:

Owned

MICE 24,000 m²

Gross: 197,000 m² NLA: 121,500 m²

- Hospitality and others segment includes hotel resorts, office buildings and co-working space. Development is intended to maximize the utility of landbanks that are all located in the prime area in both Jakarta and Surabaya. Thus, in the past 5 years MNC Land has developed MNC Bank Tower, MNC Tower Surabaya, Oakwood/One East and Park Tower & Park Hyatt Jakarta.
- The portfolio has generated sizable recurring income, high occupancy and competitive rent supported by the captive market from MNC Group as well as external customers.
- * The property is owned by MNC Group, MNC Land is the project manager and building manager of the Property





MNC TOWER & PLAZA





HIGHEND BUILDING



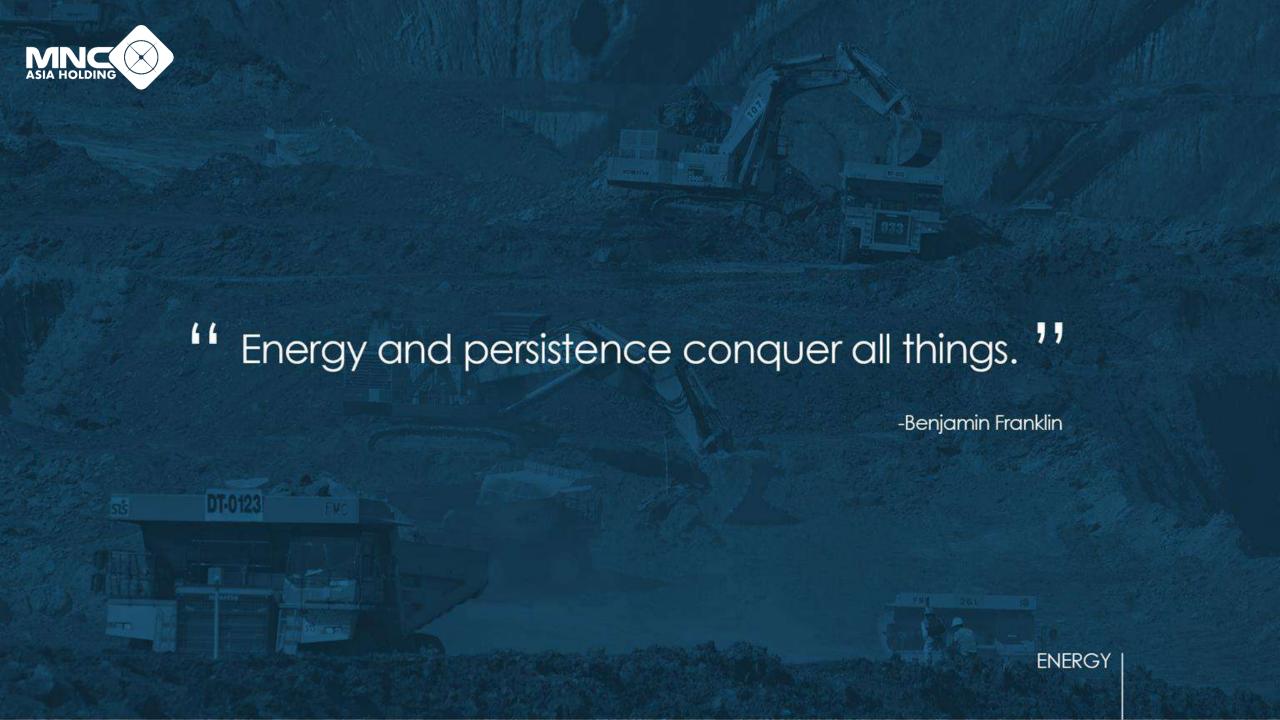


MNC VISION TOWER*





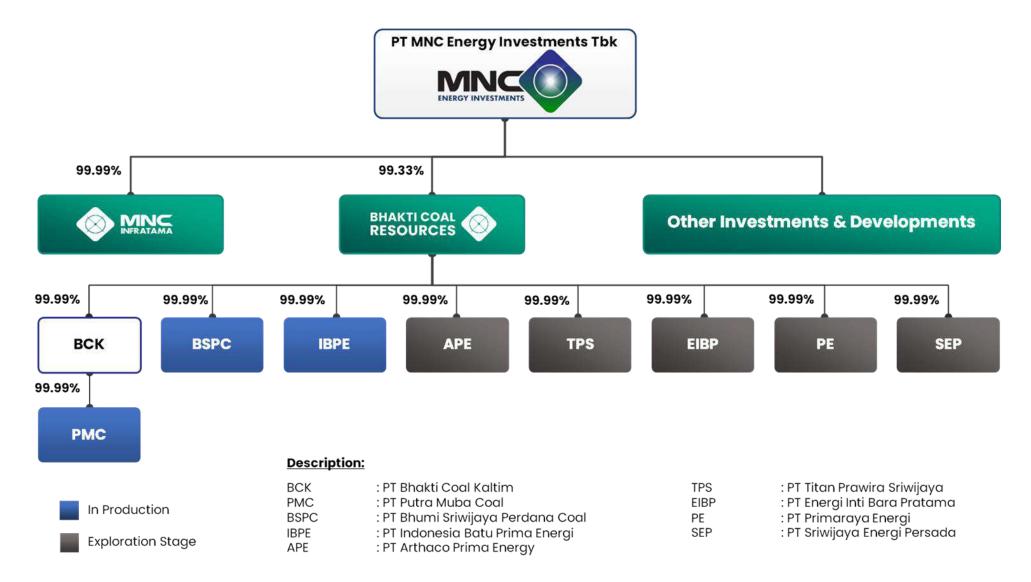
SINDO BUILDING







PT MNC Energy Investments Tbk







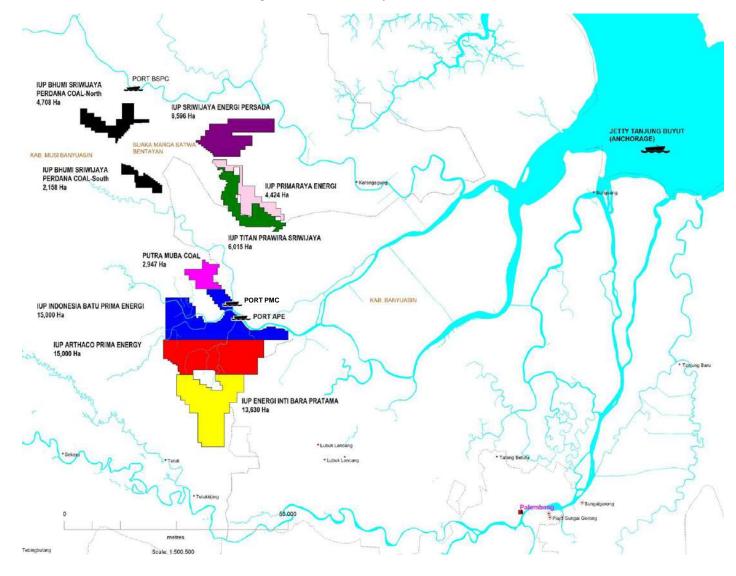


- Abundant resources and potential coal (approximately 1.6 billion MT)
- Easy hauling & transhipment (concessions close to big river & anchorage point) with supporting infrastructures (hauling road & 2 ports)
- Operation & production licenses with all concessions already obtained clean & clear status
- Low production cost
- Good demand from India, China & ASEAN market
- Huge potential for power plant projects (including mine mouth), coal gasification & liquefaction





Concession Map Musi Banyuasin, South Sumatra







Resources & Reserves

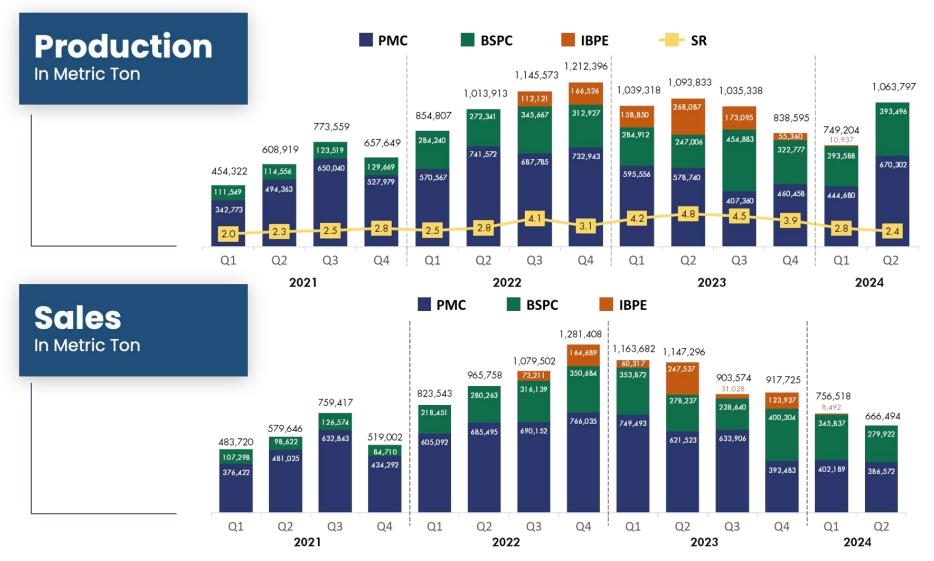
IUP	Агеа (ha)	GAR (kcal/kg)	Resources (MT)				Reserves (MT)		
			Measured	Indicated	Inferred	Total	КСМІ		
Based on Indonesian Joint Committee for Mineral Reserves (KCMI)									
BSPC-N	4,708	3,200 - 3,300	74,500,000	29,500,000	26,700,000	130,700,000	83,270,000		
BSPC-S	2,158	3,400 - 3,600	8,560,000	6,840,000	1,600,000	17,000,000	9,060,000		
PMC	2,947	3,000 - 3,600	60,400,000	12,900,000	3,600,000	76,900,000	54,820,000		
APE¹	3,550	2,500 - 3,250	214,300,000	142,800,000	84,900,000	442,000,000	222,140,000		
IBPE ²	1,322	3,060 - 3,375	10,100,000	16,300,000	4,900,000	31,300,000	17,270,000		
Total	14,685		367,860,000	208,340,000	121,700,000	697,900,000	386,560,000		

Potential Coal Tonnage

IUP	Агеа (ha)	GAR (kcal/kg)	Exploration Target (MT)	Total resources & potential coal: 1,585,756,358 MT		
Based on Intern	al Assessment					
APE	11,450	2,500 - 3,200	350,229,434	 APE Phase 1 – 5 findings only IBPE Phase 1 – 2 findings only Drilling activities continue for IUPs which have not been fully explored. Reserves will increase if the results of the ongoing 		
IBPE	13,678	3,000 - 3,375	528,994,284			
PE	4,424	2,500 - 3,300	2,663,460			
TPS	6,015	2,500 - 3,200	5,026,290			
SEP	8,596	2,600 - 3,500	942,890			
EIBP	13,630			exploration show coal findings.		
Total	57,793		887,856,358			









BHAKTI COAL Current Mining Pit & Infrastructure







THANK YOU

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